

### PROFILE

Hands-on engineering leader building and scaling high-performing teams across SaaS technologies, with a track record of transforming delivery velocity, establishing platform stability, and enabling companies to scale.

### CORE SKILLS

#### Leadership & Delivery

Engineering Strategy

Team Scaling

Product Delivery

Hiring & Onboarding

Board Alignment

#### Technical

Next.js

Node.js

PostgreSQL

AWS

Claude Code

#### Ways of Working

AI SDD

Agile / Kanban

Remote-First Teams

### EDUCATION

BSc Mathematics and Computing

### EXPERIENCE

## VP of Engineering

May 2023 – Present

### EdgePetrol **CURRENT**

- ◆ Played a pivotal role in turning the company from the brink of collapse to its first seven-figure invoice, addressing critical platform stability issues and sharpening product-market fit leading to expansion into multiple territories
- ◆ Rebuilt board confidence by translating technical complexity into clear, honest updates — restoring trust in the product at a critical moment and enabling multiple follow-on funding rounds from existing board members
- ◆ Reduced platform operating costs by 50% while simultaneously improving uptime and availability
- ◆ Restructured the engineering team to eliminate underperformance, resulting in a 3x improvement in overall team productivity
- ◆ Commissioned and led the delivery of data products that improved customer engagement with the platform and helped customer success teams drive upsell
- ◆ Managed relations with major UK petrol station point-of-sale systems ensuring support systems were in place for business-critical integrations
- ◆ Elevated team members, through training and mentorship, from mid-level to senior engineers
- ◆ Managed multiple engineering teams across multiple domains
- ◆ Defined the direction of the technology and product with clear roadmaps

## Head of Data Processing

Nov 2022 – May 2023

### EdgePetrol

- ◆ Led the team owning the data integration layer, identifying improvements and driving them from proof-of-concept through to production delivery
- ◆ Collaborated closely with the product team to ensure technical deliverables were aligned with roadmap priorities
- ◆ Recognised by senior leadership for technical expertise, resulting in a move into SLT — contributing to strategic alignment calls and providing technical direction at leadership level

## Principal Software Engineer

Aug 2022 – Nov 2022

JRNI

- ◆ Led front-end development across UK and India teams, partnering directly with the CTO to shape the platform and shift the business model from consultant-led implementations to a self-serve SaaS product

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## Developer Team Lead

Apr 2019 – Aug 2022

JRNI

- ◆ Led a cross-functional team, overseeing delivery, code quality, and day-to-day priorities
- ◆ Involved in hiring and onboarding new developers, helping grow team capability
- ◆ Served as on-call out-of-hours support, maintaining platform reliability for clients
- ◆ Introduced processes across four development teams, improving release discipline and cross-team coordination
- ◆ Operated across the full engineering lifecycle – from recruitment and onboarding through to production support

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## Senior Developer

Jan 2018 – Apr 2019

JRNI

- ◆ Worked directly with the CEO to shape and build the core platform, translating business requirements into product decisions
- ◆ Played a key role in transitioning the business from a bespoke solutions model to a scalable SaaS offering
- ◆ Built internal tooling that enabled teams to rapidly assemble demos and deliver client solutions with greater speed and consistency
- ◆ Led front-end development retrospectives across a group of 10 developers, facilitating discussion and driving actionable improvements

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## Front End Developer

Jul 2016 – Jan 2018

JRNI

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## Software Engineer

Jul 2013 – Jul 2016

Kobalt Music